

Asseco Group

Fact Sheet Q1-Q3 2022

The Asseco Group is present everywhere where technology and business impact everyday life. We are a federation of companies which operate worldwide. It is led by Asseco Poland, which is one of the first startups established in Poland.

Asseco Poland is a leading Polish information technology company listed on the Warsaw Stock Exchange. With a market capitalization reaching ca. PLN 6.0 bn (about EUR 1.3 bn), the Company is included in the WIG20 index. It is also the largest company listed in the IT industry index, WIG-informatyka.

Presence in **60** countries

31.9 thous. highly committed employees

PLN 6.0 bn* market capitalization

PLN 279 m dividend payment for 2021

PLN 3.36 dividend per share for 2021

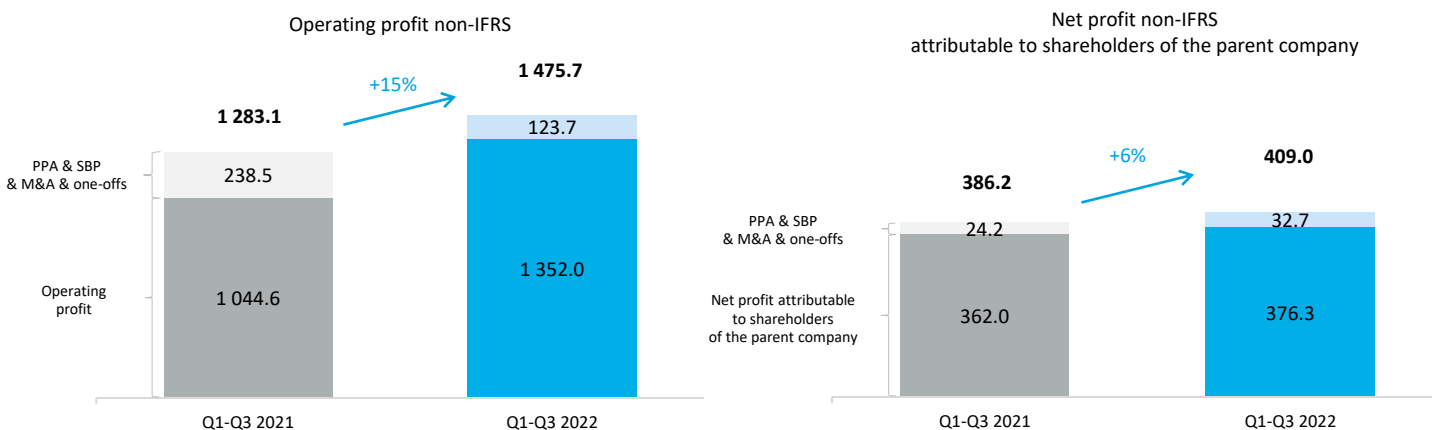
4.5% dividend yield

*As of November 22, 2022

Asseco Group in Q1-Q3 2022

- **Steady growth based on proprietary products and related services:**
 - increase in revenues by **24%** to **PLN 12 809 million**
 - increase in operating profit by **29%** to **PLN 1 352 million** (increase in non-IFRS operating profit by **15%** to **PLN 1 476 million**)
 - increase in net profit by **4%** to **PLN 376 million** (increase in non-IFRS net profit by **6%** to **PLN 409 million**)
- Strong business **diversification** (geographical, sectoral, product)
 - **90%** of revenues from foreign markets
 - **42%** of revenues – general business sector, **34%** – banking and finance, **24%** – public institutions
 - **77%** of revenues from sales of proprietary software and services

Operating profit non-IFRS and net profit non-IFRS (m PLN)



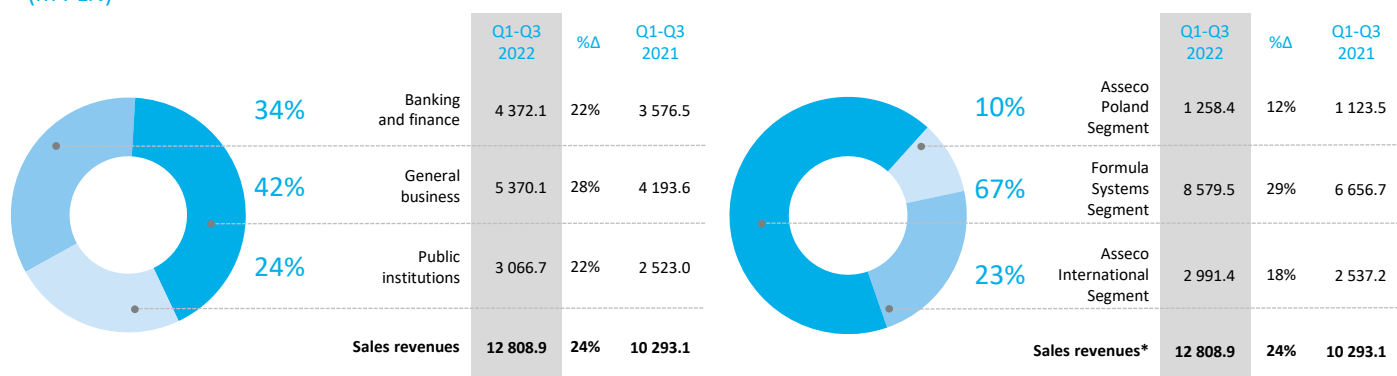
Key financial data published on a non-IFRS basis provide crucial information for assessing the financial position and business development of Asseco Group. They are complementary to data reported in accordance with IFRS standards.

Non-IFRS figures including adjustments for: the cost of amortization of intangible assets recognized in purchase price allocation (PPA), the costs of share-based payment transactions with employees (SBP), the revenues and costs resulting from the transactions of purchase and sales of companies (M&A) and one-offs (and tax effects associated with them).

Consolidated financial results non-IFRS

m PLN	Q3 2022	Q3 2021	Change	Q1-Q3 2022	Q1-Q3 2021	Change
Sales revenues	4 497.1	3 502.1	28.4%	12 808.9	10 293.1	24.4%
Proprietary software and services	3 472.7	2 770.9	25.3%	9 914.3	8 102.9	22.4%
EBITDA non-IFRS	668.2	574.8	16.2%	1 913.4	1 637.6	16.8%
Operating profit non-IFRS	511.7	457.1	12.0%	1 475.7	1 283.1	15.0%
PPA & SBP	-92.1	-84.5	-	-270.9	-238.5	-
M&A & one-off	2.6	-	-	147.2	-	-
Net profit non-IFRS for the shareholders of the parent company	138.5	136.8	1.3%	409.0	386.2	5.9%
PPA & SBP	-16.4	-14.8	-	-47.3	-40.5	-
M&A & one-off	5.4	-1.7	-	14.6	16.4	-

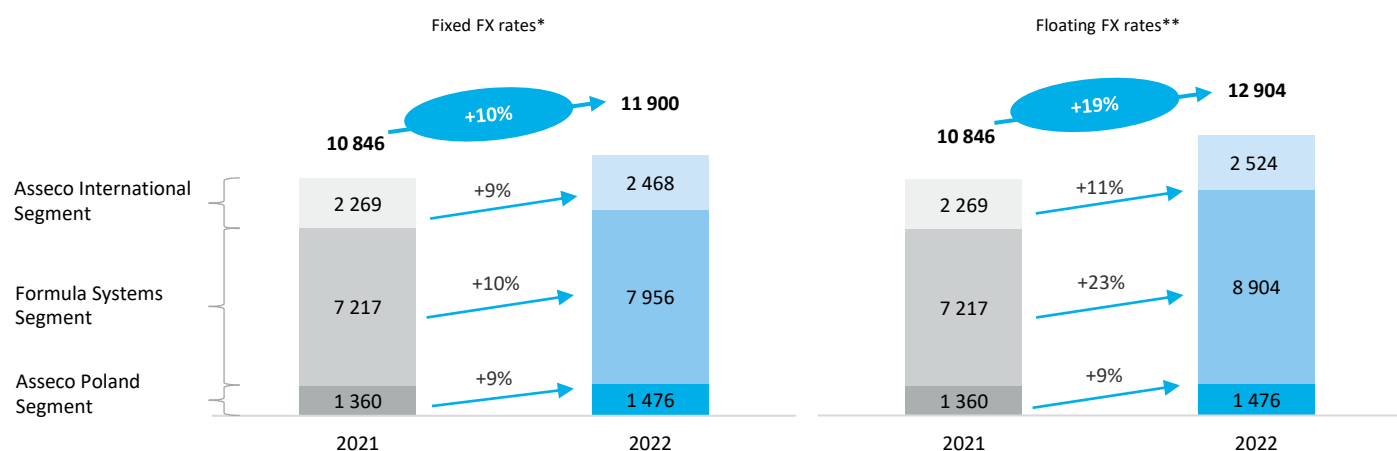
Revenue structure – diversification into sectors and geographic segments (m PLN)



* Data includes cross-sectoral corrections.

Strong order backlog for 2022 (m PLN)

Proprietary software and services



Figures in mPLN. The value of order backlog for 2022 as at November 18, 2022; the value of order backlog for 2021 as at November 17, 2021.

* Translating the 2022 backlog at the FX rates used for the 2021 backlog.

** Translating the 2022 backlog at the FX rates as at November 18, 2022.