

Asseco Group

Fact Sheet H1 2018

The Asseco Group is present everywhere where technology and business impact everyday life. We are a federation of companies which operate worldwide. It is led by Asseco Poland, which is one of the first startups established in Poland.

Asseco Poland is a leading Polish information technology company listed on the Warsaw Stock Exchange. With a market capitalization reaching about PLN 3.7 billion (about EUR 0.8 billion), the Company is included in the WIG30 index. It is also the largest company listed in the IT industry index, WIG-Informatyka.

Present in **53 countries**

Over **24 ths.** highly committed employees

3.7 bn PLN market capitalization

250 mPLN dividend for 2017

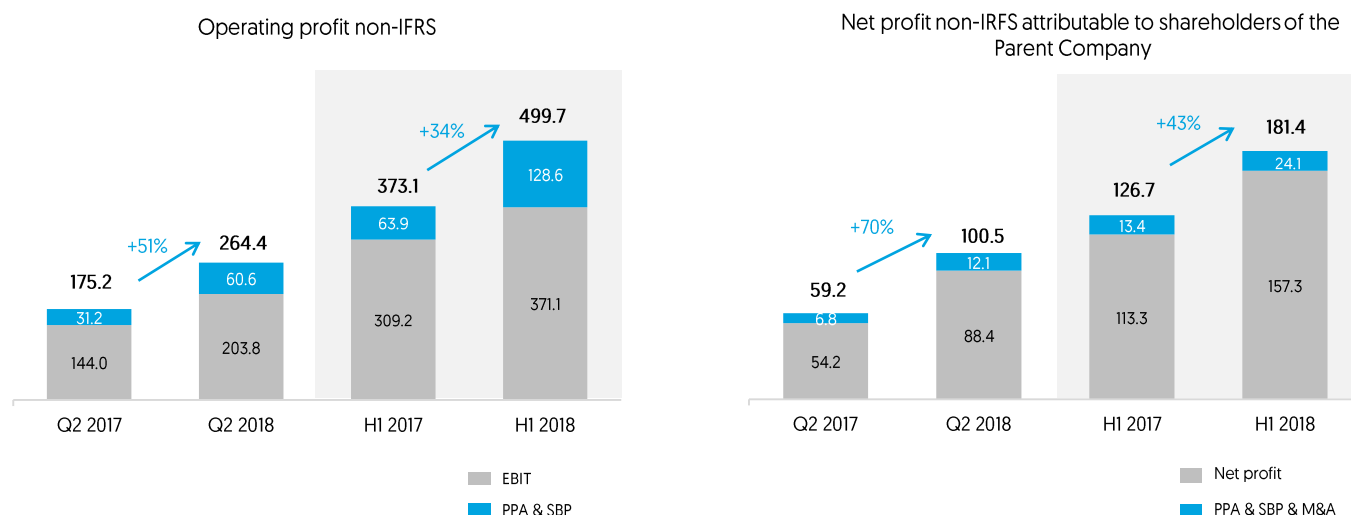
7.1%* dividend yield

*Dividend yield for 2017 as at the day of payment

H1 2018: record-breaking revenues and profit growth in key areas of operations

- The Group revenues' increase by **7%** to **4,460 mPLN**.
- Double-digit growth rate of non-IFRS EBIT to **500 mPLN** and contribution to non-IFRS net profit to **181 mPLN**.
- Increase in the Group's sales in all geographical segments and sectors of activity.
- Double-digit increase in sales of Asseco International.
- Dynamic growth in the banking sector and an increase in orders from public institutions.

Double-digit rate of profits growth (m PLN)



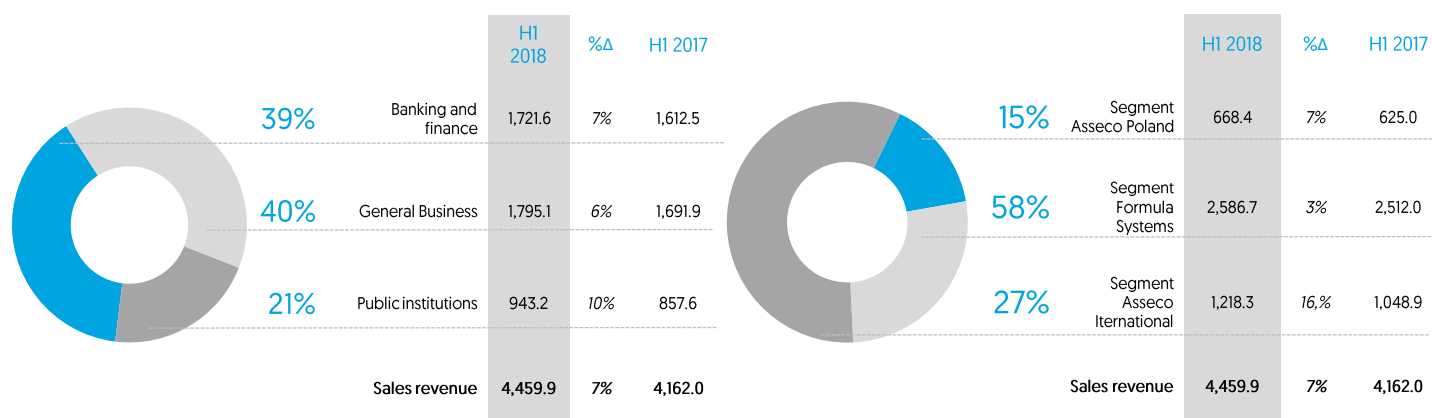
Key financial data published on a non-IFRS basis provide crucial information for assessing the financial position and business development of Asseco Group. They are complementary to data reported in accordance with IFRS standards.

Non-IFRS figures including adjustments for: the cost of amortization of intangible assets recognized under the combination settlement (PPA), the costs of share-based payment transactions with employees (SBP), the costs and Financial revenues resulting from the transactions of purchase and sales of companies (M&A) and tax effects associated with them.

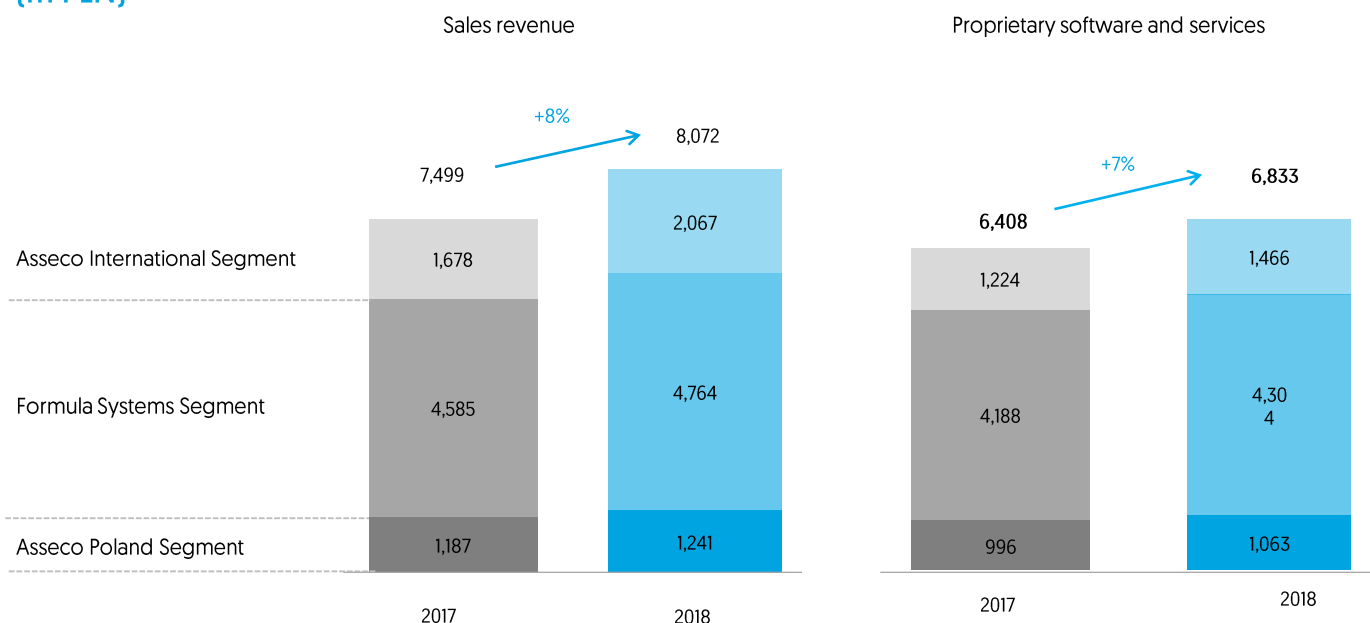
Consolidated Financial results non-IFRS

MLN PLN	Q2 2017	Q2 2018	Change [%]	H1 2017	H1 2018	Change [%]
Revenues	2,093.7	2,310.9	+10%	4,162.0	4,459.9	+7%
Proprietary software and services	1,689.9	1,870.6	+11%	3,391.4	3,599.2	+6%
EBIT non-IFRS	175.2	264.4	+51%	373.1	499.7	+34%
Net profit non-IFRS for the shareholders of the Parent Company	59.2	100.5	+70%	126.7	181.4	+43%
EBITDA non-IFRS	226.3	322.6	+43%	476.5	612.5	+29%

Revenue structure – diversification into sectors and geographic segments (m PLN)



Strong order backlog for 2018 (m PLN)



When calculating the backlog for 2018 according to the exchange rates used for calculating the backlog for 2017, the change amounts to: +11% in total revenues/+9% in proprietary software and services.

Value of the backlog for 2018 as at August 21, 2018; value of the backlog for 2017 as at August 21, 2017.