

Asseco Group

Fact Sheet Q1 2020

The Asseco Group is present everywhere where technology and business impact everyday life. We are a federation of companies which operate worldwide. It is led by Asseco Poland, which is one of the first startups established in Poland.

Asseco Poland is a leading Polish information technology company listed on the Warsaw Stock Exchange. With a market capitalization reaching ca. PLN 5.8 bn (about EUR 1.3 bn), the Company is included in the WIG30 index. It is also the largest company listed in the IT industry index, WIG-Informatyka.

Present in **57** countries

27.2 ths. highly committed employees

PLN 5.8 bn* market capitalization

PLN 250 m dividend payment for 2019

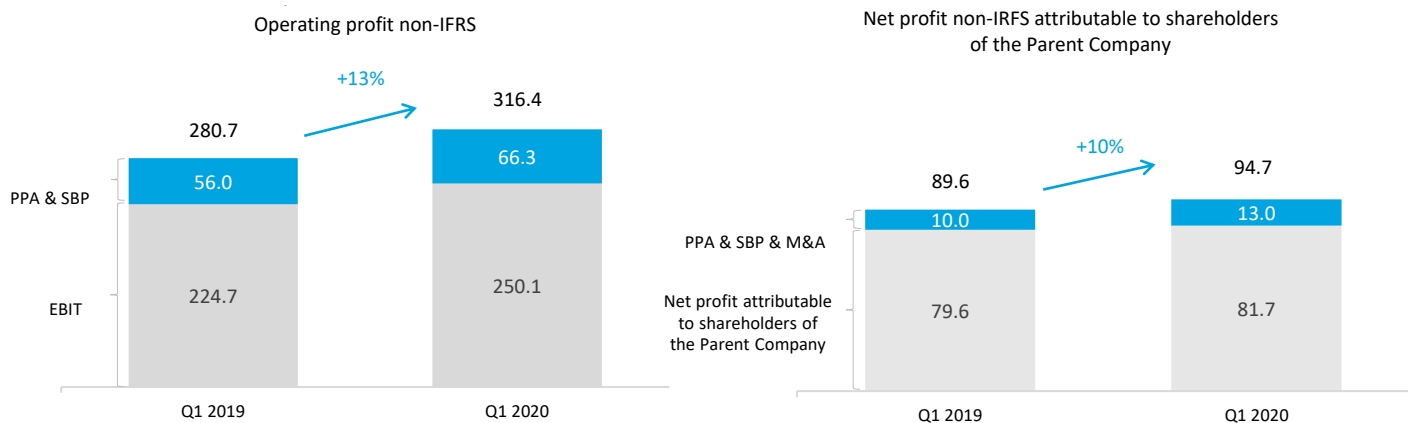
4.3%* dividend yield

*As of May 27, 2020

Asseco Group in Q1 2020

- **Good** financial results:
 - increase in revenues by **19.1%** to **PLN 2 920 million**
 - increase in operating profit by **11.3%** to **PLN 250 million** (increase in non-IFRS operating profit by **12.7%** to **PLN 316 million**)
 - increase in net profit by **2.6%** to **PLN 82 million** (increase in non-IFRS operating profit by **5.7%** to **PLN 95 million**)
- General Meeting of Shareholders' approval of **dividend payment** of **PLN 3.01** per share
- Strong business diversification (geographical, sectoral, product)
 - **90%** of revenues from foreign markets
 - **40%** of revenues – general business sector, **36%** – banking and finance, **24%** – public institutions
 - **81%** of revenues from sales of proprietary software and services

Operating profit non-IFRS and net profit non-IFRS (m PLN)



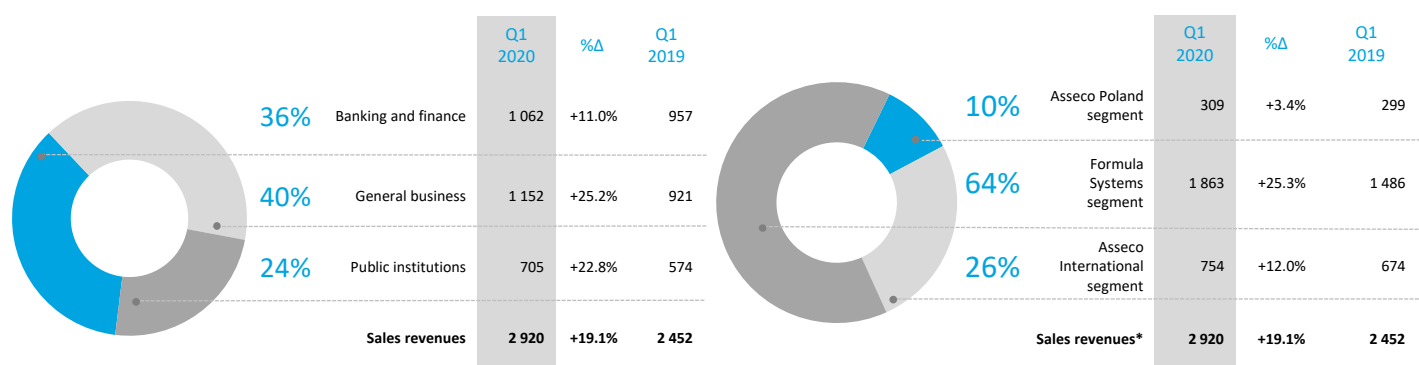
Key financial data published on a non-IFRS basis provide crucial information for assessing the financial position and business development of Asseco Group. They are complementary to data reported in accordance with IFRS standards.

Non-IFRS figures including adjustments for: the cost of amortization of intangible assets recognized under the combination settlement (PPA), the costs of share-based payment transactions with employees (SBP), the costs and financial revenues resulting from the transactions of purchase and sales of companies (M&A) and tax effects associated with them.

Consolidated financial results non-IFRS

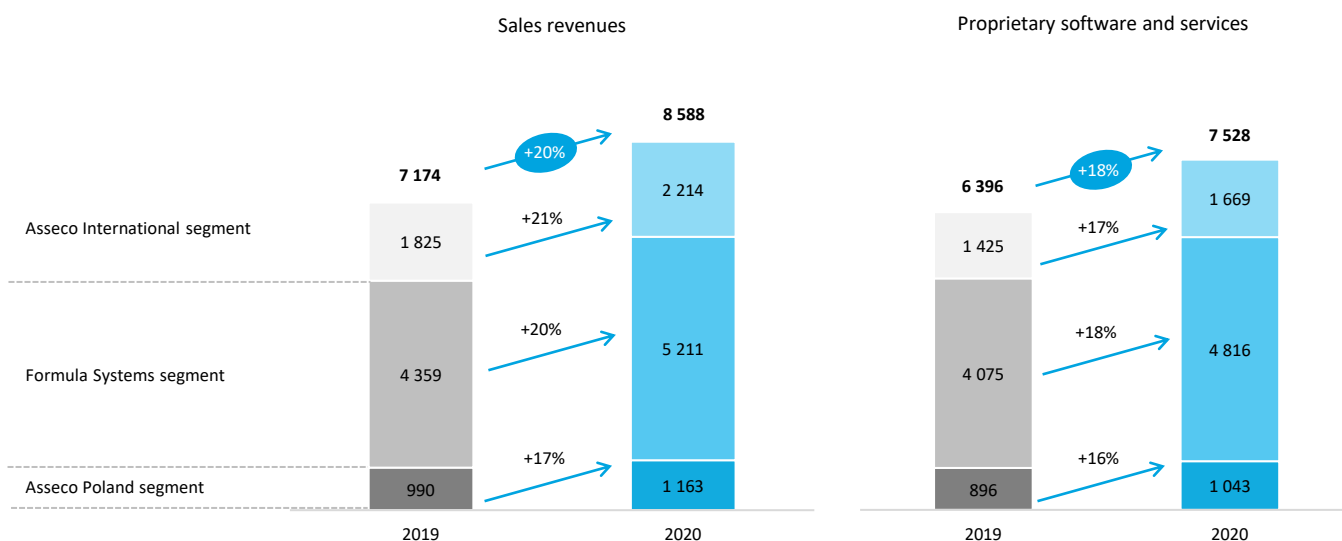
m PLN	Q1 2020	Q1 2019	Change (%)
Revenues	2 919.5	2 452.2	19.1%
Proprietary software and services	2 353.9	1 981.2	18.8%
EBIT non-IFRS	316.4	280.7	12.7%
PPA & SBP	66.3	56.0	18.4%
Net profit non-IFRS for the shareholders of the Parent Company	94.7	89.6	5.7%
PPA & SBP & M&A	13.0	10.0	30.0%
EBITDA	420.1	369.1	13.8%

Revenue structure – diversification into sectors and geographic segments (m PLN)



* Data includes cross-sectoral corrections.

Strong order backlog for 2020 (m PLN)



When calculating the backlog for 2020 according to the exchange rates used for calculating the backlog for 2019, the change amounts to: **+13%** in total revenues / **+11%** in proprietary software and services. Value of the backlog for 2020 as at May 22, 2020; value of the backlog for 2019 as at May 17, 2019.