

Asseco Group

Fact Sheet Q1-Q3 2021

The Asseco Group is present everywhere where technology and business impact everyday life. We are a federation of companies which operate worldwide. It is led by Asseco Poland, which is one of the first startups established in Poland.

Asseco Poland is a leading Polish information technology company listed on the Warsaw Stock Exchange. With a market capitalization reaching ca. PLN 7.8 bn (ca. EUR 1.6 bn), the Company is included in the WIG20 index. It is also the largest company listed in the IT industry index, WIG-informatyka.

Present in **60** countries

29.1 ths. highly committed employees

PLN 7.8 bn* market capitalization

PLN 258 m dividend payment for 2020

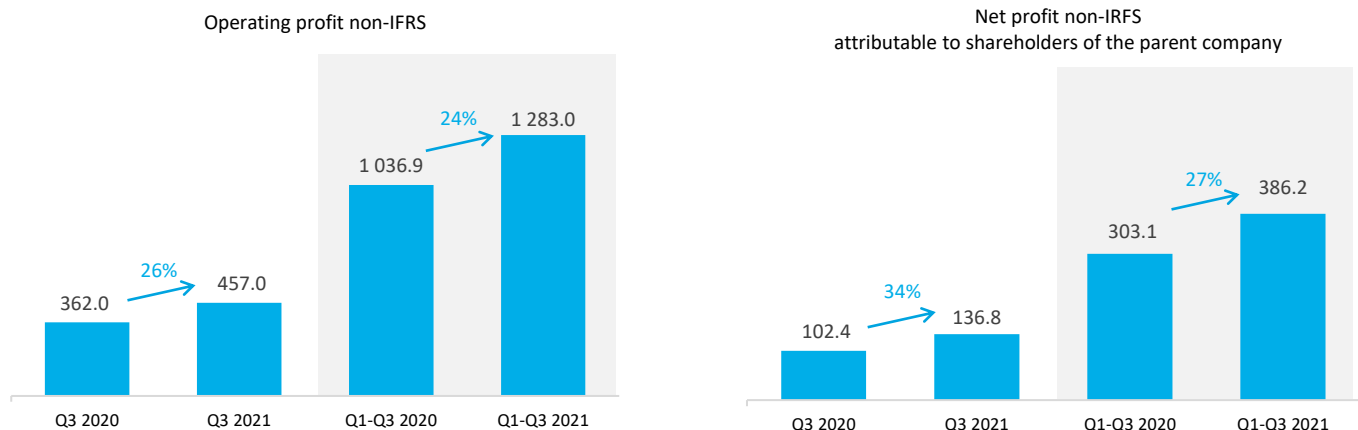
4.2% dividend yield

* As at November 22, 2021

Asseco Group in Q1-Q3 2021

- **Very good** financial results:
 - increase in revenues by **18%** to **PLN 10 293 million**
 - increase in operating profit by **23%** to **PLN 1 045 million** (increase in non-IFRS operating profit by **24%** to **PLN 1 283 million**)
 - increase in net profit by **35%** to **PLN 362 million** (increase in non-IFRS operating profit by **27%** to **PLN 386 million**)
- **Strengthening in all business segments and sectors**
- Strong business **diversification** (geographical, sectoral, product):
 - **89%** of revenues from foreign markets
 - **41%** of revenues – general business sector, **35%** – banking and finance, **24%** – public institutions
 - **79%** of revenues from sales of proprietary software and services

Operating profit non-IFRS and net profit non-IFRS (mPLN)



Key financial data published on a non-IFRS basis provide crucial information for assessing the financial position and business development of Asseco Group. They are complementary to data reported in accordance with IFRS standards.

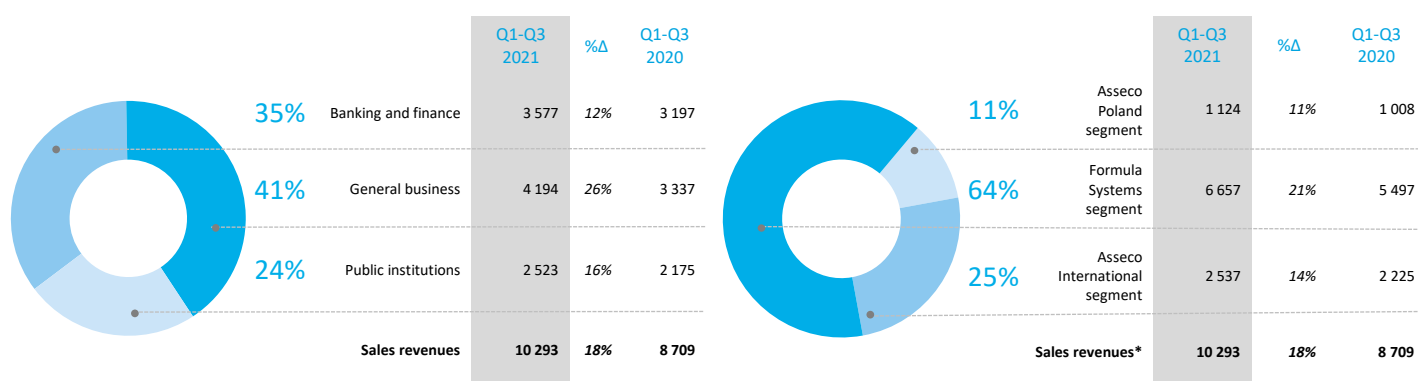
Non-IFRS figures including adjustments for: the cost of amortization of intangible assets recognized under the combination settlement (PPA), the costs of share-based payment transactions with employees (SBP), the costs and financial revenues resulting from the transactions of purchase and sales of companies (M&A) and tax effects associated with them.

Consolidated financial results non-IFRS

mPLN	Q3 2021	Q3 2020	Change	Q1-Q3 2021	Q1-Q3 2020	Change
Sales revenues	3 502.1	2 938.1	19.2%	10 293.1	8 708.8	18.2%
Proprietary software and services	2 770.9	2 330.7	18.9%	8 102.9	6 984.6	16.0%
Operating profit non-IFRS	457.0	362.0	26.2%	1 283.0	1 036.9	23.7%
PPA & SBP	84.0	63.0	33.3%	238.0	184.4	29.1%
Net profit non-IFRS for the shareholders of the parent company	136.8	102.4	33.6%	386.2	303.1	27.4%
PPA & SBP & M&A	16.4	11.7	40.2%	24.0	35.6	(32.6%)
EBITDA non-IFRS	574.8	481.8	19.3%	1 637.6	1 389.0	17.9%

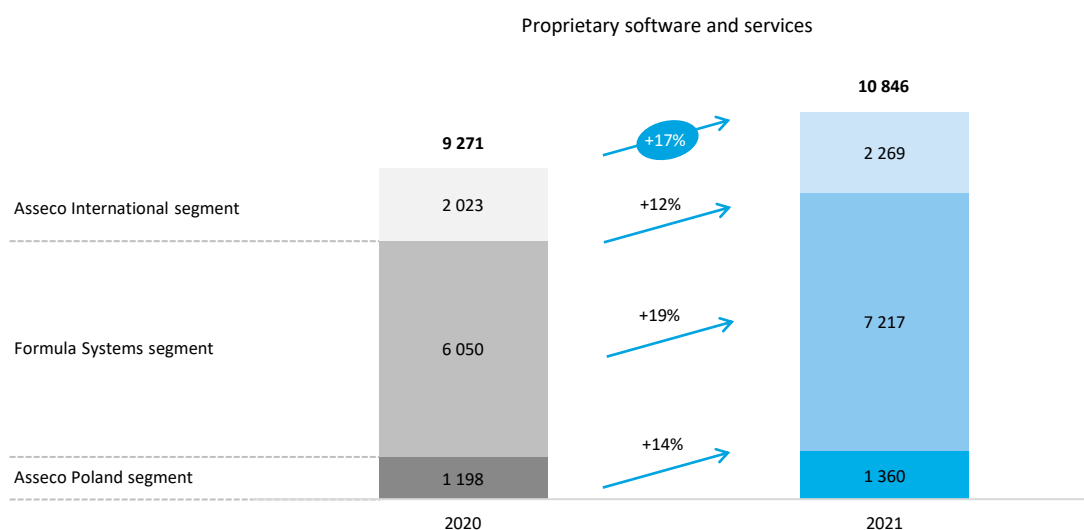
EBITDA non-IFRS = operating profit + depreciation and amortization + SBP

Revenue structure – diversification into sectors and geographic segments (mPLN)



* Data includes cross-sectoral corrections.

Strong order backlog for 2021 (mPLN)



When calculating the backlog for 2021 according to the exchange rates used for calculating the backlog for 2020, the change amounts to: **+14%**. Value of the backlog for 2021 as at November 17, 2021; value of the backlog for 2020 as at November 17, 2020.