

# Asseco Group

## Fact Sheet 2023

The Asseco Group is present everywhere where technology and business impact everyday life. We are a federation of companies which operate worldwide. It is led by Asseco Poland, which is one of the first startups established in Poland.

Asseco Poland is a leading Polish information technology company listed on the Warsaw Stock Exchange. With a market capitalization reaching ca. PLN 6.4 bn (about EUR 1.5 bn), the Company is included in the WIG30 index. It is also the largest company listed in the IT industry index, WIG-informatyka.

Presence in **60** countries

**33.1 thous.** highly committed employees

**PLN 6.4 bn\*** market capitalization

**PLN 250 m\*\*** dividend payment for 2023

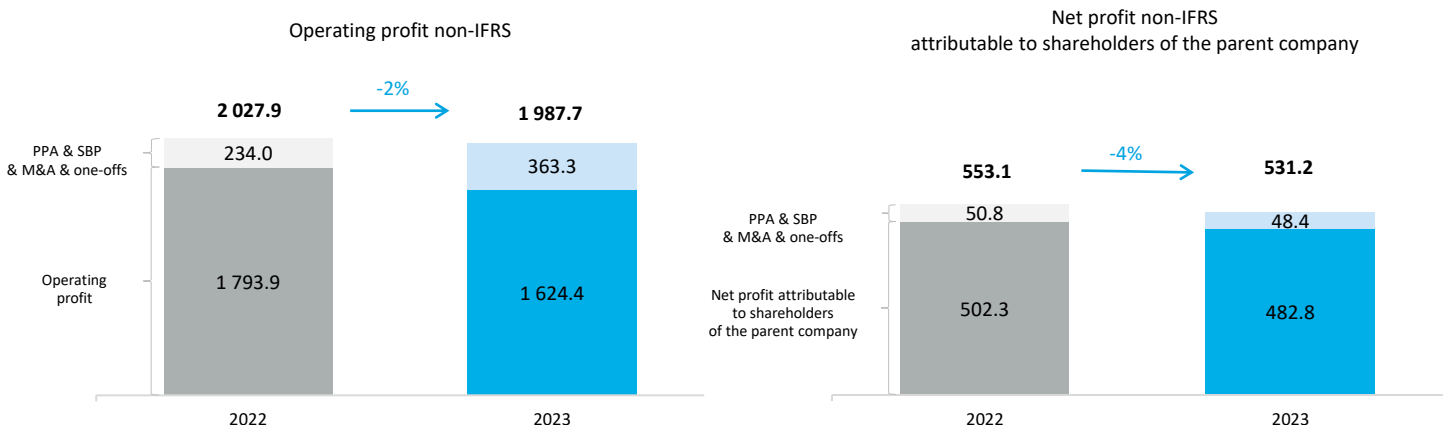
**PLN 3.66** per share participating in the payment of dividends\*\*

\*As of March 26, 2024  
\*\* The Management Board' recommendation on dividend payment for 2023. Dividend per share, after exclusion of treasury shares.

### Asseco Group in 2023

- **Stable business development** thanks to consistent implementation of the strategy:
  - revenues **PLN 16.9 bn**
  - EBITDA **PLN 2.5 bn**
  - operating profit **PLN 1.6 bn**
  - net profit **PLN 483 m**
- Strong business **diversification**:
  - **88%** of revenues from foreign markets
  - **40%** of revenues – general business sector, **34%** – finance and banking, **26%** – public institutions
  - **78%** of revenues from sales of proprietary software and services

### Operating profit non-IFRS and net profit non-IFRS (m PLN)



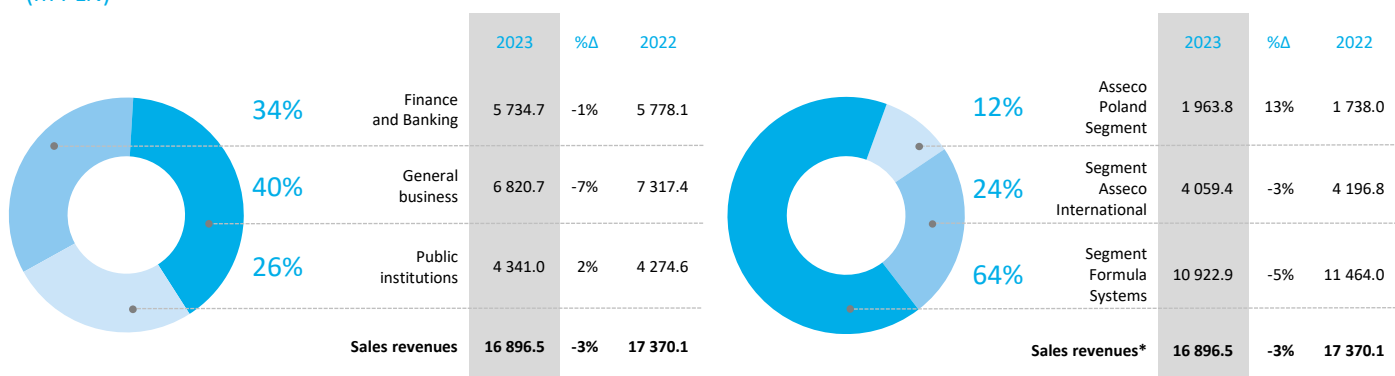
Key financial data published on a non-IFRS basis provide crucial information for assessing the financial position and business development of Asseco Group. They are complementary to data reported in accordance with IFRS standards.

**Non-IFRS** figures including adjustments for: the cost of amortization of intangible assets recognized in purchase price allocation (PPA), the costs of share-based payment transactions with employees (SBP), the revenues and costs resulting from the transactions of purchase and sales of companies (M&A) and one-offs (and tax effects associated with them).

## Consolidated financial results non-IFRS

m PLN	Q4 2022	Q4 2021	Change	2022	2021	Change
<b>Sales revenues</b>	<b>4 285.9</b>	<b>4 663.3</b>	<b>-8%</b>	<b>16 896.5</b>	<b>17 370.1</b>	<b>-3%</b>
Proprietary software and services	3 234.7	3 500.0	-8%	13 218.1	13 414.3	-1%
<b>EBITDA non-IFRS</b>	<b>682.5</b>	<b>703.6</b>	<b>-3%</b>	<b>2 576.3</b>	<b>2 616.9</b>	<b>-2%</b>
<b>Operating profit non-IFRS</b>	<b>535.2</b>	<b>552.3</b>	<b>-3%</b>	<b>1 987.7</b>	<b>2 027.9</b>	<b>-2%</b>
PPA & SBP	-91.1	-98.5	-	-366.6	-368.7	-
M&A & one-off	14.2	-6.7	-	3.3	134.7	-98%
<b>Net profit non-IFRS for the shareholders of the parent company</b>	<b>146.8</b>	<b>143.2</b>	<b>+3%</b>	<b>531.2</b>	<b>553.1</b>	<b>-4%</b>
PPA & SBP	-14.3	-16.3	-	-62.0	-63.6	-
M&A & one-off	6.1	-0.3	-	13.7	12.8	+7%

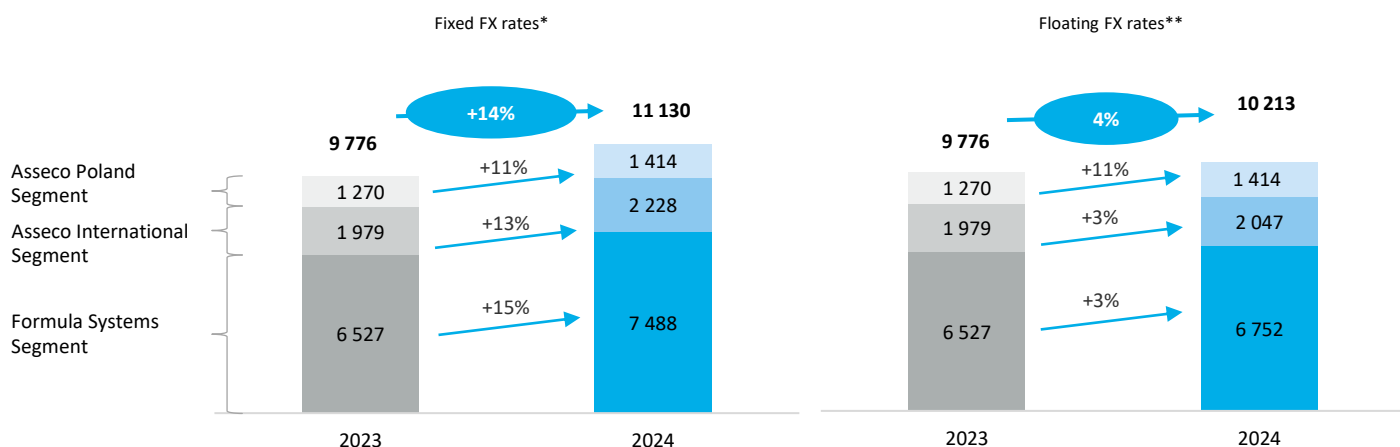
## Diversified revenues structure (m PLN)



\* Data includes cross-sectoral corrections.

## Strong order backlog for 2024 (m PLN)

### Proprietary software and services



Figures in mPLN. The value of order backlog for 2024 as at March 19, 2024; the value of order backlog for 2023 as at March 15, 2023.

\* Translating the 2024 backlog at the FX rates used for the 2023 backlog.

\*\* Translating the 2024 backlog at the FX rates as at March 19, 2024