

Asseco Group

Fact Sheet 2022

The Asseco Group is present everywhere where technology and business impact everyday life. We are a federation of companies which operate worldwide. It is led by Asseco Poland, which is one of the first startups established in Poland.

Asseco Poland is a leading Polish information technology company listed on the Warsaw Stock Exchange. With a market capitalization reaching ca. PLN 6.8 bn (about EUR 1.5 bn), the Company is included in the WIG20 index. It is also the largest company listed in the IT industry index, WIG-informatyka.

Presence in **60** countries

32.8 thous. highly committed employees

PLN 6.8 bn* market capitalization

PLN 291 m dividend payment for 2022

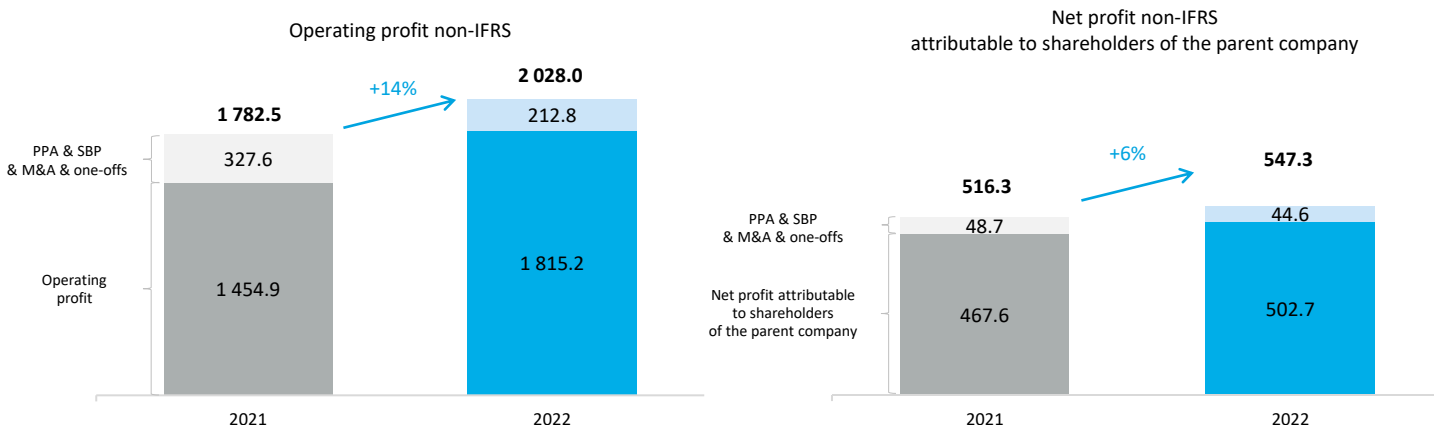
PLN 3.50 dividend per share for 2022

*As of April 17, 2023
** Recommendation of the Management Board regarding the payment of a dividend for 2022

Asseco Group in 2022

- **Very good** financial results:
 - increase in revenues by **20%** to **PLN 17 370 million**
 - increase in operating profit by **25%** to **PLN 1 815 million** (increase in non-IFRS operating profit by **14%** to **PLN 2 028 million**)
 - increase in net profit by **8%** to **PLN 503 million** (increase in non-IFRS net profit by **6%** to **PLN 547 million**)
- Strong business **diversification** (geographical, sectoral, product)
 - **90%** of revenues from foreign markets
 - **42%** of revenues – general business sector, **33%** – banking and finance, **25%** – public institutions
 - **77%** of revenues from sales of proprietary software and services

Operating profit non-IFRS and net profit non-IFRS (m PLN)



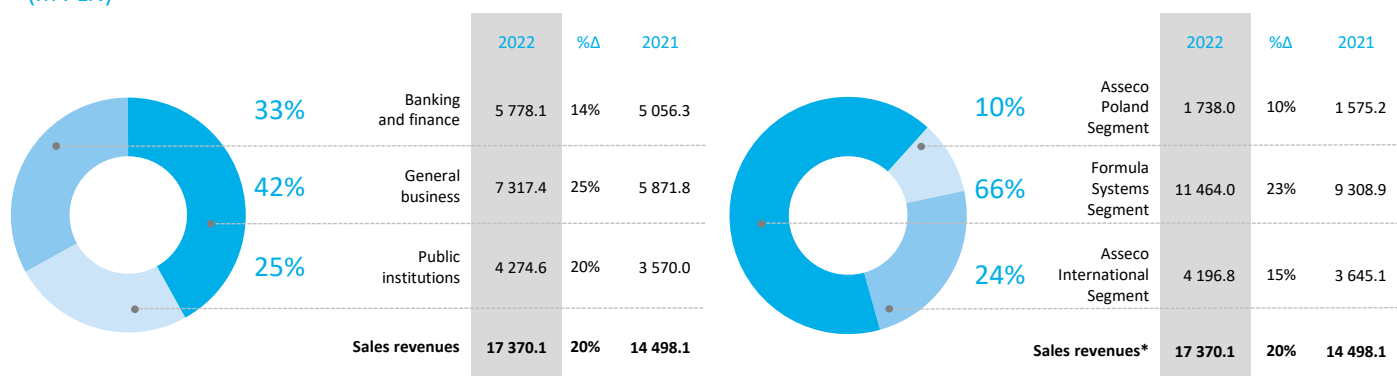
Key financial data published on a non-IFRS basis provide crucial information for assessing the financial position and business development of Asseco Group. They are complementary to data reported in accordance with IFRS standards.

Non-IFRS figures including adjustments for: the cost of amortization of intangible assets recognized in purchase price allocation (PPA), the costs of share-based payment transactions with employees (SBP), the revenues and costs resulting from the transactions of purchase and sales of companies (M&A) and one-offs (and tax effects associated with them).

Consolidated financial results non-IFRS

m PLN	Q4 2022	Q4 2021	Change	2022	2021	Change
Sales revenues	4 561.2	4 205.0	+8%	17 370.1	14 498.1	+20%
Proprietary software and services	3 500.0	3 206.1	+9%	13 414.3	11 309.0	+19%
EBITDA non-IFRS	703.7	666.1	+6%	2 617.0	2 303.8	+14%
Operating profit non-IFRS	552.3	499.5	+11%	2 028.0	1 782.5	+14%
PPA & SBP	-97.2	-89.2	-	-368.1	-327.6	-
M&A & one-off	8.1	-	-	155.3	-	-
Net profit non-IFRS for the shareholders of the parent company	138.3	130.1	6%	547.3	516.3	+6%
PPA & SBP	-15.8	-14.4	-	-63.2	-54.9	-
M&A & one-off	3.9	-10.2	-	18.5	6.2	+199%

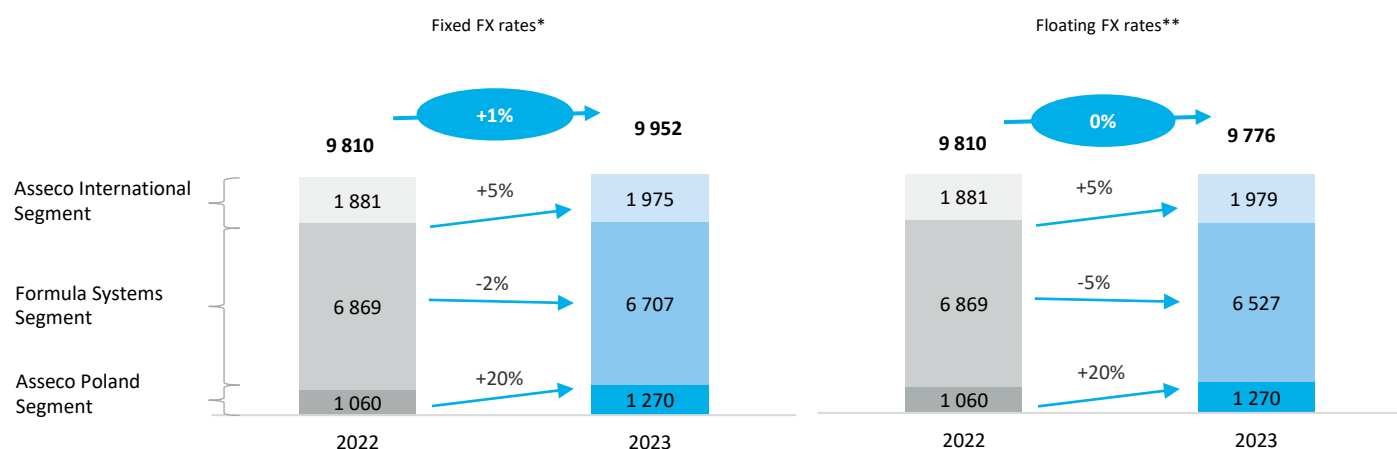
Revenue structure – diversification into sectors and geographic segments (m PLN)



* Data includes cross-sectoral corrections.

Strong order backlog for 2023 (m PLN)

Proprietary software and services



Figures in mPLN. The value of order backlog for 2023 as at March 15, 2023; the value of order backlog for 2022 as at March 21, 2022.

* Translating the 2023 backlog at the FX rates used for the 2022 backlog.

** Translating the 2023 backlog at the FX rates as at March 15, 2023.