

# Grupa Asseco

## Fact Sheet Q1 2023

The Asseco Group is present everywhere where technology and business impact everyday life. We are a federation of companies which operate worldwide. It is led by Asseco Poland, which is one of the first startups established in Poland.

Asseco Poland is a leading Polish information technology company listed on the Warsaw Stock Exchange. With a market capitalization reaching ca. PLN 7.6 bn (about EUR 1.7 bn), the Company is included in the WIG20 index. It is also the largest company listed in the IT industry index, WIG-informatyka.

Presence in **60** countries

**32.9 thous.** highly committed employees

**PLN 7.6 bn\*** market capitalization

**PLN 291 m\*\*** dividend payment for 2022

**PLN 3.50 \*\*** dividend per share for 2022

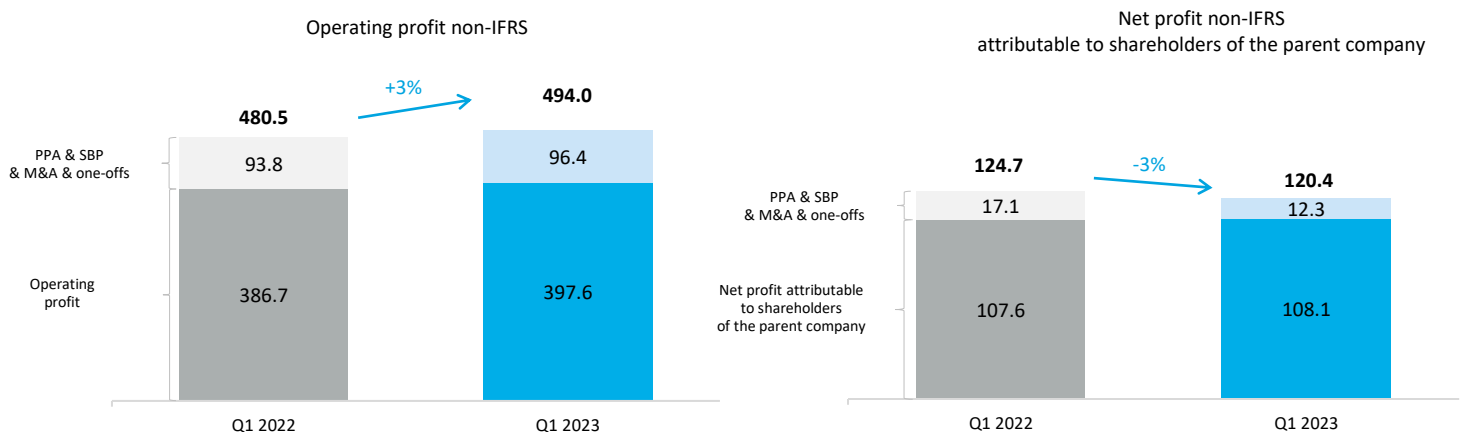
\*As of May 23, 2023

\*\* Recommendation of the Management Board regarding the payment of a dividend for 2022

### Asseco Group in Q1 2023

- Stable business **development** in a volatile business environment :
  - increase in revenues by **7%** to **PLN 4 335 m**
  - increase in operating profit by **3%** to **PLN 398 m** (increase in non-IFRS operating profit by **3%** to **PLN 494 m**)
  - net profit of **PLN 108 m** (non-IFRS net profit of **PLN 120 m**)
- Strong business **diversification** (geographical, sectoral, product)
  - 90%** of revenues from foreign markets
  - 44%** of revenues – general business sector, **33%** – banking and finance, **23%** – public institutions
  - 79%** of revenues from sales of proprietary software and services

### Operating profit non-IFRS and net profit non-IFRS (m PLN)



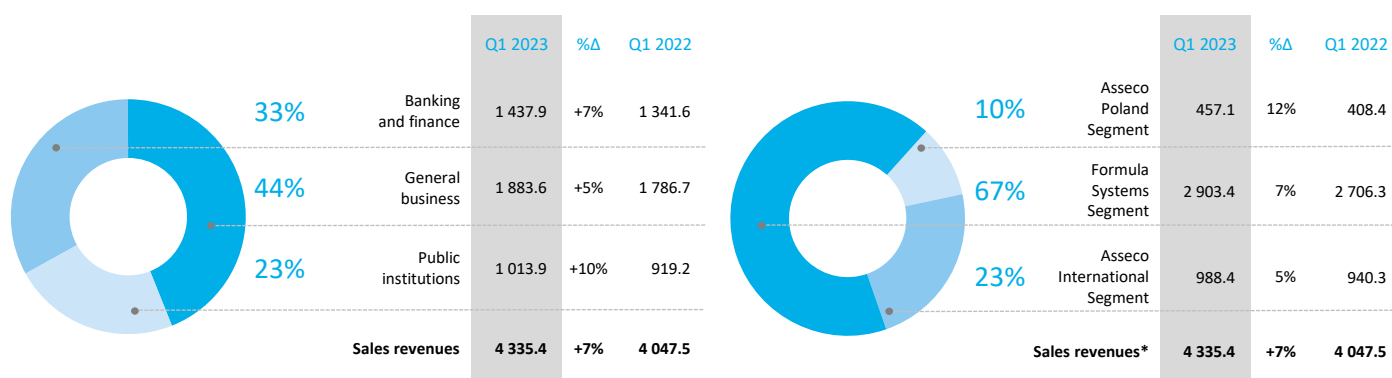
Key financial data published on a non-IFRS basis provide crucial information for assessing the financial position and business development of Asseco Group. They are complementary to data reported in accordance with IFRS standards.

**Non-IFRS** figures including adjustments for: the cost of amortization of intangible assets recognized in purchase price allocation (PPA), the costs of share-based payment transactions with employees (SBP), the revenues and costs resulting from the transactions of purchase and sales of companies (M&A) and one-offs (and tax effects associated with them).

## Consolidated financial results non-IFRS

m PLN	Q1 2023	Q1 2022	Change
<b>Sales revenues</b>	<b>4 335.4</b>	<b>4 047.5</b>	<b>+7%</b>
Proprietary software and services	3 421.5	3 161.3	+8%
<b>EBITDA non-IFRS</b>	<b>643.6</b>	<b>622.3</b>	<b>+3%</b>
<b>Operating profit non-IFRS</b>	<b>494.0</b>	<b>480.5</b>	<b>+3%</b>
PPA & SBP	-94.5	-90.8	+4%
M&A & one-off	-1.9	-3.0	-37%
<b>Net profit non-IFRS for the shareholders of the parent company</b>	<b>120.4</b>	<b>124.7</b>	<b>-3%</b>
PPA & SBP	-16.2	-16.4	-
M&A & one-off	3.9	-0.7	-

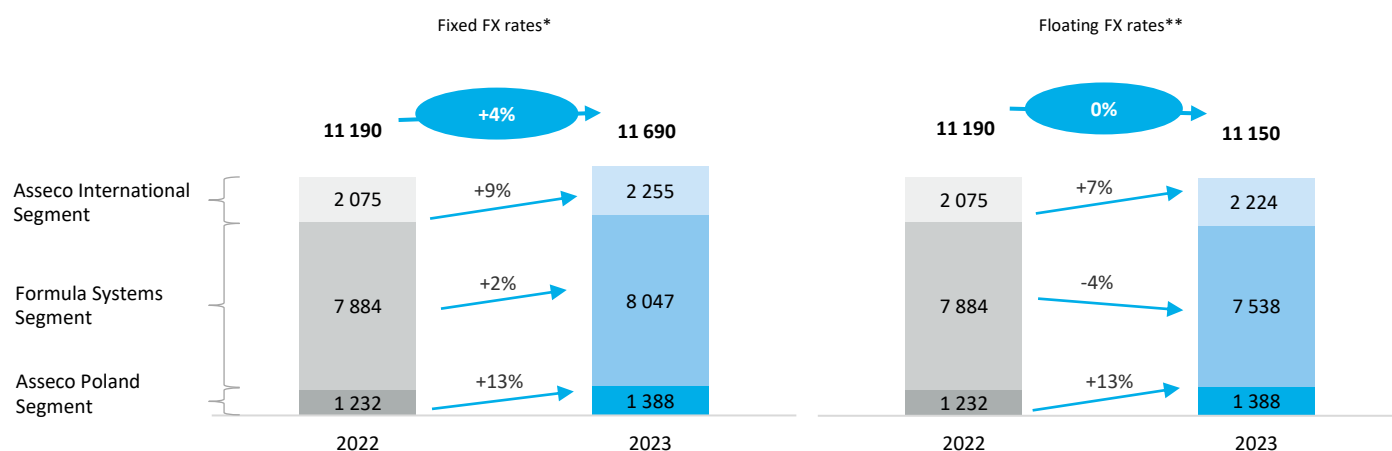
## Revenue structure – diversification into sectors and geographic segments (m PLN)



\* Data includes cross-sectoral corrections.

## Strong order backlog for 2023 (m PLN)

### Proprietary software and services



Figures in PLN million.

Value of order backlog for 2023 as at May 22, 2023; value of order backlog for 2022 as at May 20, 2022.

\* Recalculating the 2023 backlog according to the rates with which the 2022 backlog was converted.

\*\* Recalculating backlog 2023 at rates: actuals of Q1 at average rates in Q1 2023 and data regarding Q2-Q4 2023 at rates as at May 22, 2023.