

Asseco Group

Fact Sheet H1 2023

The Asseco Group is present everywhere where technology and business impact everyday life. We are a federation of companies which operate worldwide. It is led by Asseco Poland, which is one of the first startups established in Poland.

Asseco Poland is a leading Polish information technology company listed on the Warsaw Stock Exchange. With a market capitalization reaching ca. PLN 6.3 bn (about EUR 1.4 bn), the Company is included in the WIG20 index. It is also the largest company listed in the IT industry index, WIG-informatyka.

Presence in **61** countries

32.8 thous. highly committed employees

PLN 6.3 bn* market capitalization

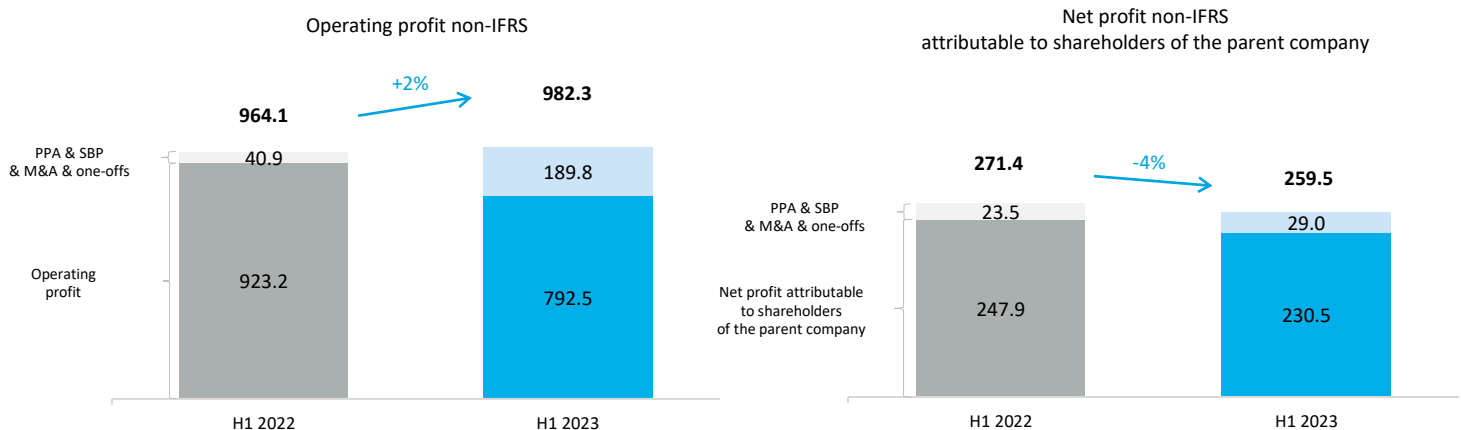
PLN 291 m dividend payment for 2022

*As of August 22, 2023

Asseco Group in H1 2023

- Stable **development** in a volatile business environment:
 - increase in revenues by **3%** to **PLN 8 515.4m**
 - operating profit of **PLN 792.5 m** (non-IFRS operating profit of **PLN 982.3 m**)
 - net profit of **PLN 230.5 m** (non-IFRS net profit of **PLN 259.5 m**)
- Strong business **diversification** (geographical, sectoral, product)
 - 89%** of revenues from foreign markets
 - 42%** of revenues – general business sector, **34%** – finance and banking, **24%** – public institutions
 - 79%** of revenues from sales of proprietary software and services

Operating profit non-IFRS and net profit non-IFRS (m PLN)



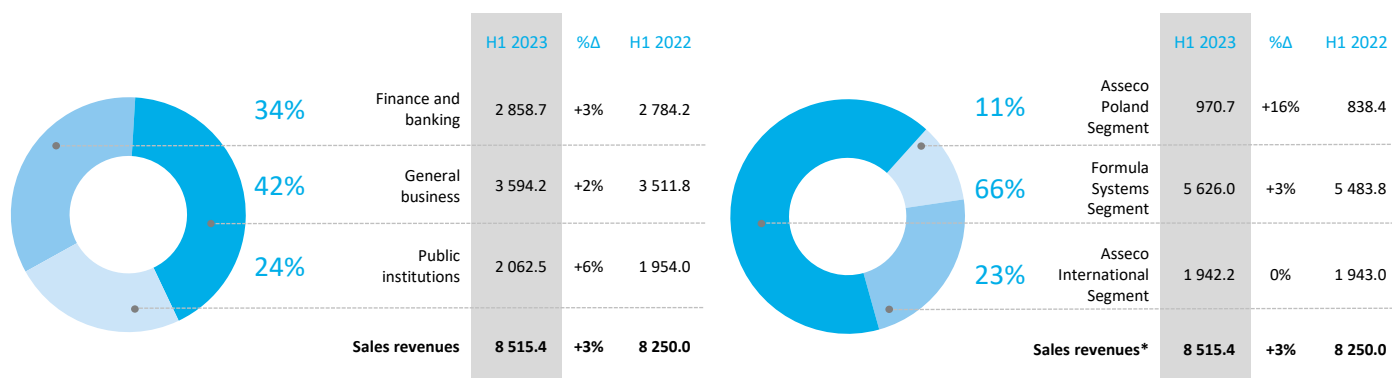
Key financial data published on a non-IFRS basis provide crucial information for assessing the financial position and business development of Asseco Group. They are complementary to data reported in accordance with IFRS standards.

Non-IFRS figures including adjustments for: the cost of amortization of intangible assets recognized in purchase price allocation (PPA), the costs of share-based payment transactions with employees (SBP), the revenues and costs resulting from the transactions of purchase and sales of companies (M&A) and one-offs (and tax effects associated with them).

Consolidated financial results non-IFRS

m PLN	Q2 2023	Q2 2022	Change	H1 2023	H1 2022	Change
Sales revenues	4 180.0	4 202.5	-1%	8 515.4	8 250.0	+3%
Proprietary software and services	3 298.7	3 280.3	+1%	6 720.2	6 441.6	+4%
EBITDA non-IFRS	635.0	623.0	+2%	1 278.7	1 245.3	+3%
Operating profit non-IFRS	488.3	483.6	+1%	982.3	964.1	+2%
PPA & SBP	-90.4	-89.5	+1%	-184.9	-180.3	+3%
M&A & one-off	-3.0	142.4	-	-4.9	139.4	-
Net profit non-IFRS for the shareholders of the parent company	139.6	146.7	-5%	259.5	271.4	-4%
PPA & SBP	-14.8	-15.2	-3%	-30.9	-31.6	-2%
M&A & one-off	-2.5	8.8	-	1.9	8.1	-77%

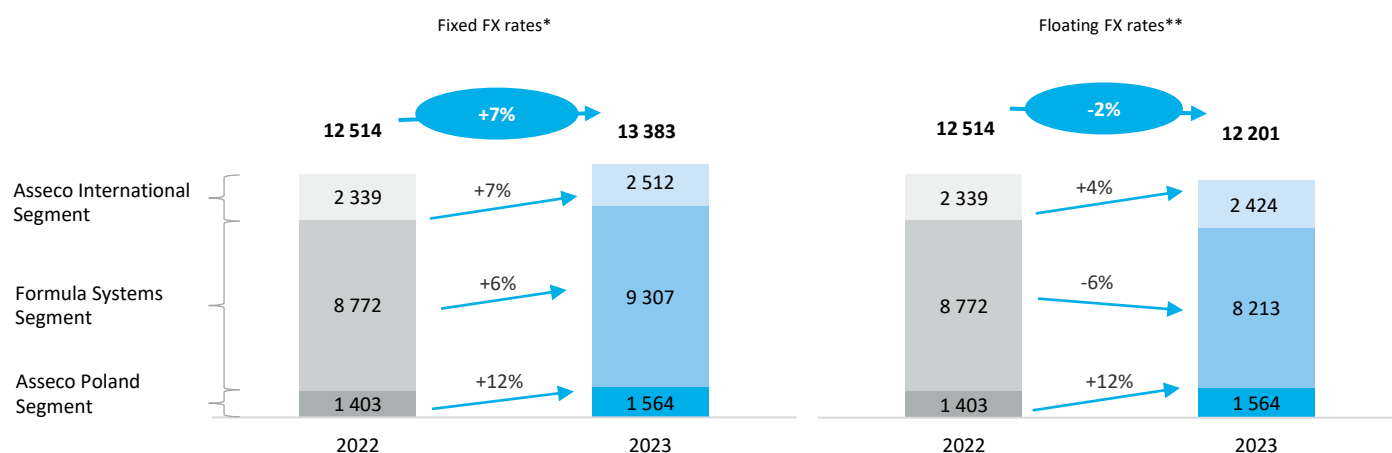
Revenue structure – diversification into sectors and geographic segments (m PLN)



* Data includes cross-sectoral corrections.

Strong order backlog for 2023 (m PLN)

Proprietary software and services



Figures in PLN million.

Value of order backlog for 2023 as at August 17, 2023; value of order backlog for 2022 as at August 19, 2022.

* Recalculating the 2023 backlog according to the rates with which the 2022 backlog was converted.

** Recalculating backlog 2023 at rates: actuals of H1 at average rates in H1 2023 and data regarding Q3-Q4 2023 at rates as at August 17, 2023.