

Asseco Group

Fact Sheet 2021

The Asseco Group is present everywhere where technology and business impact everyday life. We are a federation of companies which operate worldwide. It is led by Asseco Poland, which is one of the first startups established in Poland.

Asseco Poland is a leading Polish information technology company listed on the Warsaw Stock Exchange. With a market capitalization reaching ca. PLN 6.5 bn (about EUR 1.4 bn) the Company is included in the WIG20 index. It is also the largest company listed in the IT industry index WIG-informatyka.

Present in **60** countries

30.4 thous. highly committed employees

PLN 6.5 bn* market capitalization

PLN 279 m** dividend payment for 2021

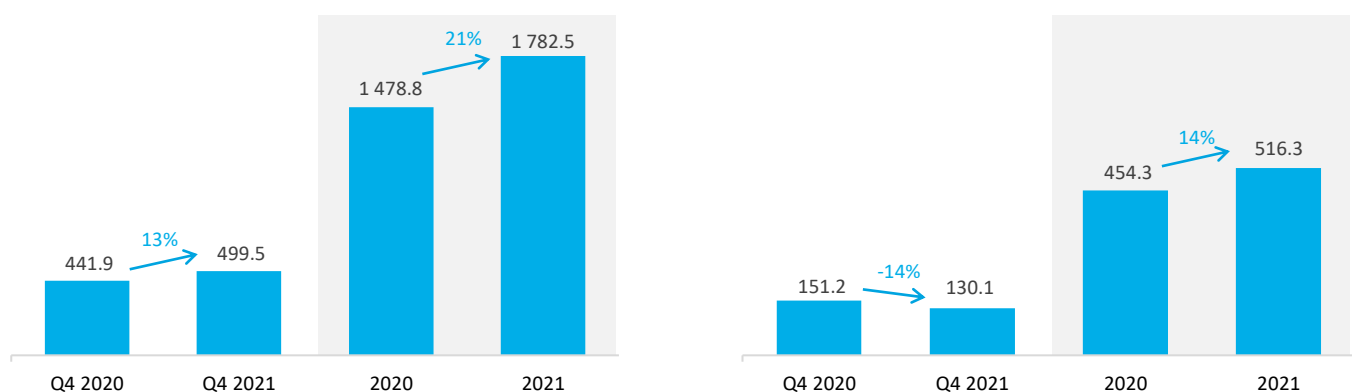
PLN 3.36** dividend per share for 2021

* As at March 22, 2022
** Recommendation of the Management Board regarding the payment of a dividend for 2021

Asseco Group in 2021

- **Very good** financial results:
 - increase in revenues by **19%** to **PLN 14 498 million**
 - increase in operating profit by **20%** to **PLN 1 456 million** (increase in non-IFRS operating profit by **21%** to **PLN 1 783 million**)
 - increase in net profit by **17%** to **PLN 468 million** (increase in non-IFRS operating profit by **14%** to **PLN 516 million**)
- **Strengthening** across **all segments and business sectors**
- Strong business **diversification** (geographical, sectoral, product)
 - **89%** of revenues from foreign markets
 - **40%** of revenues – general business sector. **35%** – banking and finance. **25%** – public institutions
 - **78%** of revenues from sales of proprietary software and services

Operating profit non-IFRS and net profit non-IFRS (m PLN)



Key financial data published on a non-IFRS basis provide crucial information for assessing the financial position and business development of Asseco Group. They are complementary to data reported in accordance with IFRS standards.

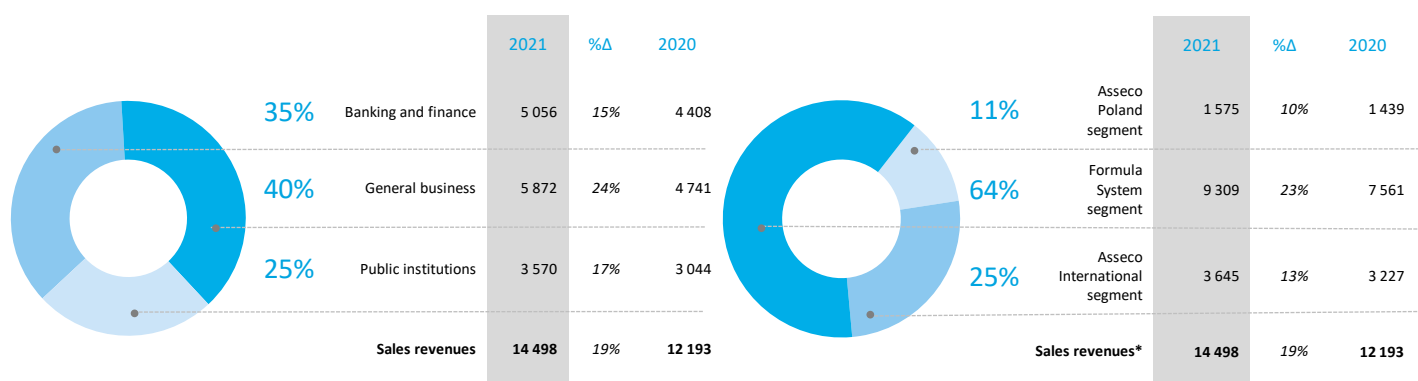
Non-IFRS figures including adjustments for: the cost of amortization of intangible assets recognized under the combination settlement (PPA), the costs of share-based payment transactions with employees (SBP), the costs and financial revenues resulting from the transactions of purchase and sales of companies (M&A) and tax effects associated with them.

Consolidated financial results non-IFRS

m PLN	Q4 2021	Q4 2020	Change	2021	2020	Change
Sales revenues	4 205.0	3 484.0	20.7%	14 498.1	12 192.8	18.9%
Proprietary software and services	3 206.1	2 652.3	20.9%	11 309.0	9 636.9	17.4%
Operating income non-IFRS	499.5	441.9	13.0%	1,782.5	1,478.8	20.5%
PPA & SBP	88.2	79.8	10.5%	326.2	264.2	23.5%
Net profit non-IFRS for the shareholders of the parent company	130.1	151.2	(14.0%)	516.3	454.3	13.6%
PPA & SBP & M&A	24.1	17.1	40.9%	48.1	52.7	(8.7%)
EBITDA non IFRS	666.1	564.6	18.0%	2 303.8	1 953.6	17.9%

Revenue structure – diversification into sectors and geographic segments

(m PLN)



* Data includes cross-sectoral corrections.

Strong order backlog for 2022

(m PLN)

Proprietary software and services

